

RÉSUMÉ WORLD INC.

1200 Markham Road, Suite 108
Scarborough, Ontario
M1H 3C3
Telephone: (416) 438-3606
www.resumeworldinc.com

CAREER PROFILE

A Business Consultant/Financial Advisor with an extensive background in financial management, portfolio management, acquisitions, real estate financing and real estate development within the public and private sectors. An M.B.A. coupled with a proven record of accomplishments in investment management, strategic planning, business development, and relationship management.

An effective communicator and negotiator with strong leadership, analytical, problem solving, decision-making and team-building skills.

PROFESSIONAL ACHIEVEMENTS

- Successfully arranged \$85 million in loans to develop a \$110 million commercial and residential complex in the core of downtown, Toronto.
- Obtained approval from the Federal and Provincial governments under the Immigrant Investment Program for \$32 million mortgage deed bond to develop the largest multicultural eatery in North America
- Successfully syndicated investors from the Asia-Pacific to develop a hotel site in Toronto
- Started real estate investment in the mid 1990's, presently control a \$18 million dollar investment
- Purchased a property for \$350,000 in 1985 and sold the property in 1988 for \$1.5 million
- Started a business-to-business consulting service at the age of 22 and sold the business four years later for \$750,000
- Established and grew investment portfolios at a rate of 27.6% for four consecutive years despite economic uncertainty and market fluctuations

AREAS OF EXPERTISE

Financial Management

- Developed and maintained lending relationships with schedule A & B banks and trust companies
- Arranged construction and permanent financing and land loans in the range of \$65 to \$80 million
- Monitored fluctuations in interest rates, investment opportunities and financial trends to ensure sound financial/investment decisions
- Managed corporate portfolios for Fortune 500 companies
- Maximized returns on surplus funds by sourcing and procuring high yield secured investments
- Updated corporate cash flow and net worth statements regularly to keep executives abreast of the company's financial status

Real Estate Acquisition

- Researched potential real estate acquisitions across North America for new opportunities
- Coordinated final details for transaction closures
- Reviewed and assessed the value and feasibility of proposals submitted by brokers for potential acquisitions and recommended strategies to management for negotiation
- Used Microsoft Office, PowerPoint to analyze large scale commercial development projects
- Gathered information for tender offer/bid projects for presentation to government

Continues...

Liaison/Negotiation

- Conducted direct negotiations of terms and conditions with financial institutions
- Liaised with corporate lawyers to review legal documents and ensure compliance with agreements
- Maintained communications with investors from Asia and Europe to provide information on investment and commercial development opportunities

Consultation

- Provided consultation to businesses in areas such as finance, financial management, strategic planning, accounting and taxation
- Consulted with corporate clients and consumers to assess their financial needs. Prepare detailed proposals for presentation to banks in order to obtain line of credit or loans for businesses, as well as mortgages or loans for consumers

EMPLOYMENT

1995 - Present	REMAX REALTY INC. (Toronto, Ontario) Real Estate Executive
1990 - 1995	YORKDALE FINANCIAL CENTRE CORP. (Toronto, Ontario) Chief Financial Officer
1984 - 1990	CRAFT FOOD LIMITED (Toronto, Ontario) Vice-President of Finance
1981 - 1984	CERIDIAN CAPITAL INVESTMENT INC. (Toronto, Ontario) Account Executive
1982	UNIVERSITY OF TORONTO (Toronto, Ontario) Assistant Teacher - Statistics for Economics

EDUCATION

1985	UNIVERSITY OF TORONTO (Toronto, Ontario) Master of Business Administration Major: Accounting and Finance
1983	UNIVERSITY OF TORONTO (Toronto, Ontario) Bachelor of Commerce Major: Accounting and Finance
1980	YORK UNIVERSITY (Toronto, Ontario) Bachelor of Arts

AFFILIATIONS

Current	Member - ONTARIO REAL ESTATE BOARD (Toronto, Ontario)
Current	Member - TORONTO REAL ESTATE BOARD (Toronto, Ontario)

REFERENCES

Available upon request

www.resumeworldinc.com or simply give us a call today.

LOCATIONS

Résumé World Inc.
1200 Markham Road, 108
Toronto, Ontario
CANADA
M1H 3C3
Tel: (416) 438-3606
Fax: (416) 438-1849
E-mail: info@resumeworldinc.com

Résumé World Inc.
2610 Weston Road, Suit 208
Toronto, Ontario
CANADA
M9N 2B1
Tel: (416) 245-6528
Fax: (416) 245-6759
E-mail: info@resumeworldinc.com